



SAN JOSÉ · EVERGREEN  
Community College District

# 2017 REGIONAL BUSINESS DIVERSITY PROGRAM

Presented By: Owen Letcher | November 9, 2017

## UPCOMING OPPORTUNITIES AT SJECDD



OPPORTUNITY | EQUITY | SOCIAL JUSTICE



## COMMITMENT:

Increasing opportunities for, and participation of, small, micro, and local businesses in its procurement of goods and services.



SMALL, MICRO AND LOCAL ENTERPRISES  
**SJECCD OUTREACH PROGRAM**



## MISSION:

As a leader in Silicon Valley, the SJECCD will be an active partner with civic and other community leaders to create a strong economy and foster social-economic equity and justice.



SMALL, MICRO AND LOCAL ENTERPRISES  
**SJECCD OUTREACH PROGRAM**



## MISSION:

SJECCD exists to ensure all students, especially those with educational and/or socioeconomic challenges, will have the skills and capabilities to be successful in the next stage of their life.



SMALL, MICRO AND LOCAL ENTERPRISES  
**SJECCD OUTREACH PROGRAM**



## SMALL BUSINESS:

100 or fewer employees and averaged annual gross receipts of 15 million dollars or less over the previous three years.

## MICRO BUSINESS:

50 or fewer employees and averaged annual gross receipts of 5 million dollars or less over the previous three years

SMALL AND MICRO BUSINESSES  
**SJECED OUTREACH PROGRAM**



## LOCAL BUSINESS ENTERPRISE:

A business enterprise with a business location in Santa Clara County

## INTRA-DISTRICT BUSINESS ENTERPRISE:

A business enterprise with a business location within the boundaries of the SJECCD



LOCAL AND INTRA-DISTRICT BUSINESS ENTERPRISES  
SJECCD OUTREACH PROGRAM



## **MINORITY OWNED BUSINESS ENTERPRISE:**

An independently owned and operated business whose ownership is of at least 51% minority status and certified.

## **WOMAN OWNED BUSINESS ENTERPRISE:**

An independently owned and operated business whose ownership is of at least 51% female and certified.



**MINORITY AND WOMAN OWNED BUSINESS ENTERPRISES  
SJECCD OUTREACH PROGRAM**



- ☑ Community Outreach and Education
- ☑ Training Seminars
- ☑ One-on-Ones
- ☑ Organizational Involvement
- ☑ Strategic Outreach
- ☑ Focused Advertising



SMALL, MICRO AND LOCAL ENTERPRISES  
**SJECCD OUTREACH PROGRAM**





## COMPLETION OF MEASURE G-2010:

\$20 Million in Technology and Small  
Capital Projects

## LAUNCH OF MEASURE X-2016:

\$748 Million in Capital Projects supporting  
our Educational and Facilities Master Plans



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**UPCOMING OPPORTUNITIES**



## UPCOMING PROJECT BIDS:

- Construction Management Services RFQ – Due November 28<sup>th</sup>
- Landscape Projects at EVC & Milpitas
- Signage at SJCC and EVC



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**UPCOMING OPPORTUNITIES**



## UPCOMING PROJECT BIDS:

- 5 Classroom Renovation at EVC
- Theater Lighting and Sound Replacement at SJCC
- M&O Building at SJCC



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UPCOMING OPPORTUNITIES



## YEARLY SMALL CAPITAL IMPROVEMENTS:

- Energy Projects, Small Capital Repairs, Parts, & Service Contracts

## SERVICE SELECTION PROCESS:

- Lump sum low bid
- RFQ/RFP
- Direct Award under \$15,000



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**UPCOMING OPPORTUNITIES**



- ☑ Business Enterprise Certification Form (BEC)
- ☑ W-9 Form
- ☑ DIR Registration
- ☑ Independent Contract Agreement (ICA)
- ☑ Construction Careers Agreement (CCA or PLA)
- ☑ Insurance Certificate with Endorsement of SJECDD
- ☑ Purchase Order (PO or BPO)



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**UPCOMING OPPORTUNITIES**



## PURCHASING DEPARTMENT WEBSITE:

<http://www.sjeccd.edu/district-services/fiscal-services/puchasing>

## CONTACTS:

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SAN JOSÉ · EVERGREEN COMMUNITY COLLEGE DISTRICT  
**CONTRACT INFORMATION**



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Community College District

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# THANK YOU!

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